

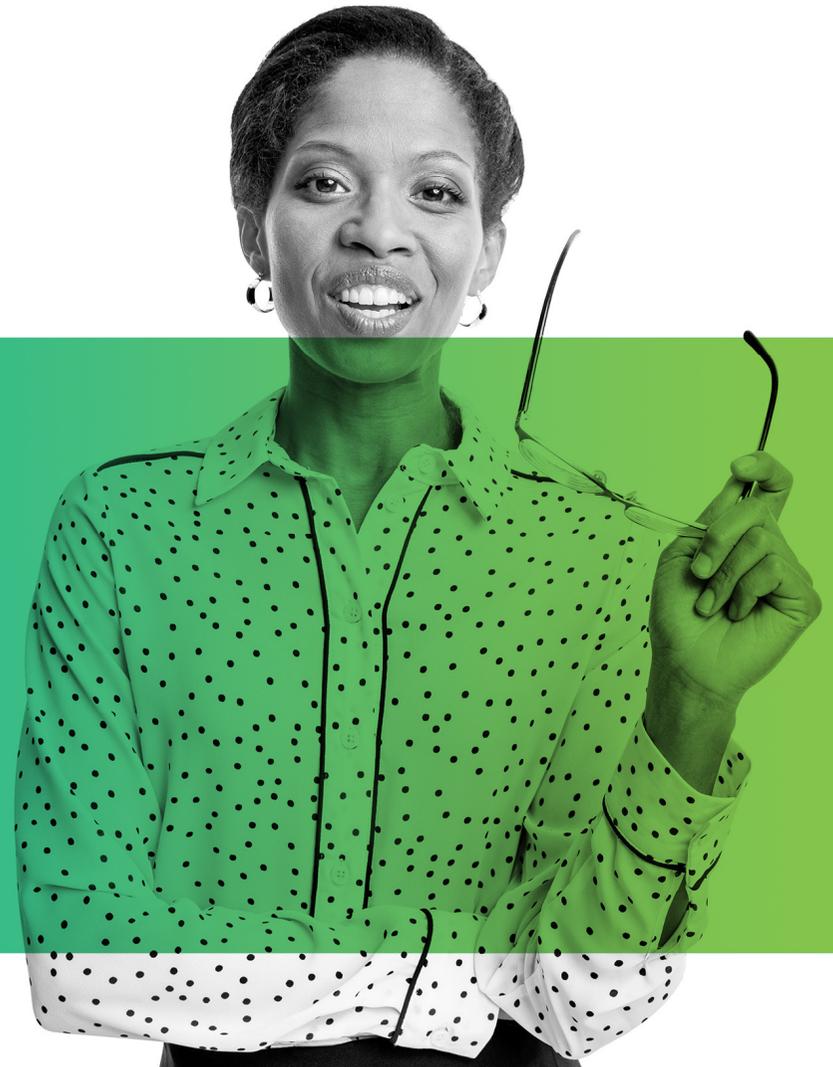


Engage, Empower, Enable

Leadership in the Digital Age

Nathan McNee

Director – Dale Carnegie North





How
are you
feeling
today?

Overview of Dale Carnegie



We have changed over
9 Million Lives
in over 75 countries and
more than 30 languages

Overview of Dale Carnegie



106 years of experience



Training in **25 languages**



200+ offices globally



ISO certified since 1998



5 Offices in UK



9 Million+ graduates

Where we are: Dale Carnegie Footprint



Our Clients





3 Main Factors In Digital Leadership

Engage

Empower

Enable

Key Questions



Why is E.E.E. important for you?

What needs to be different?

Engagement – why and how?



Why is E.E.E important for you?



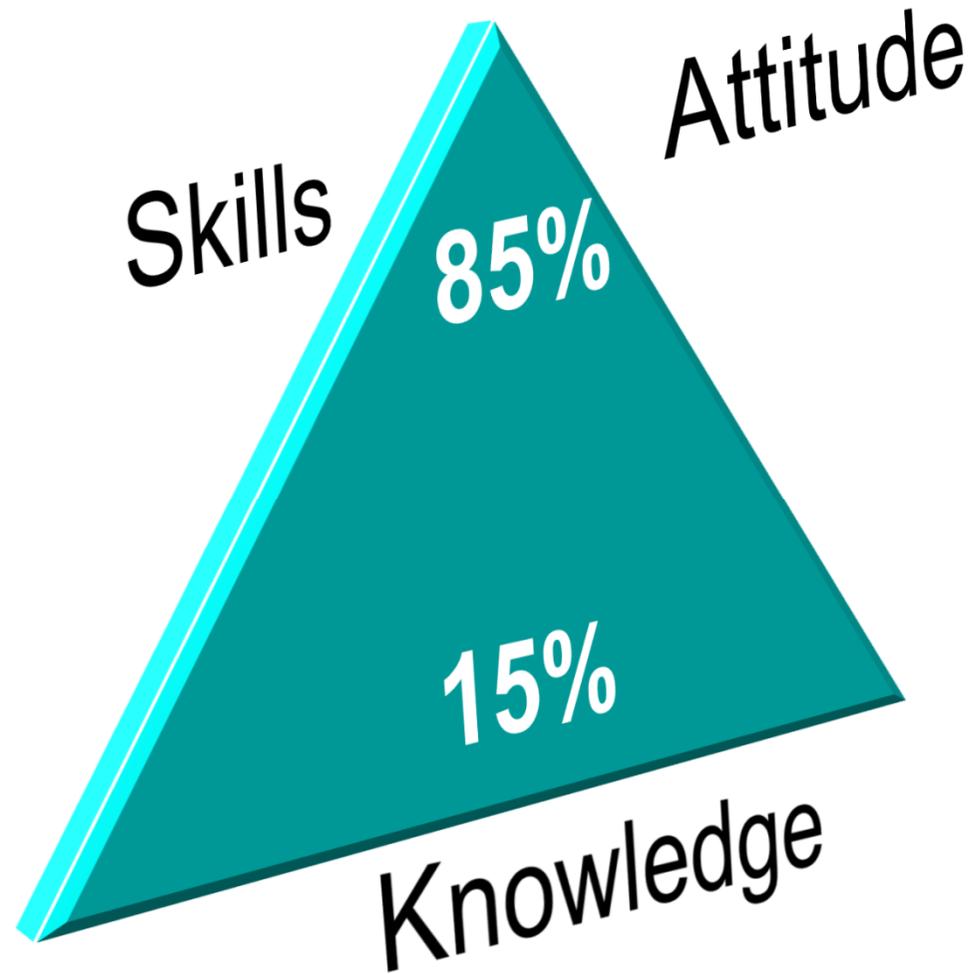
What needs to be different?



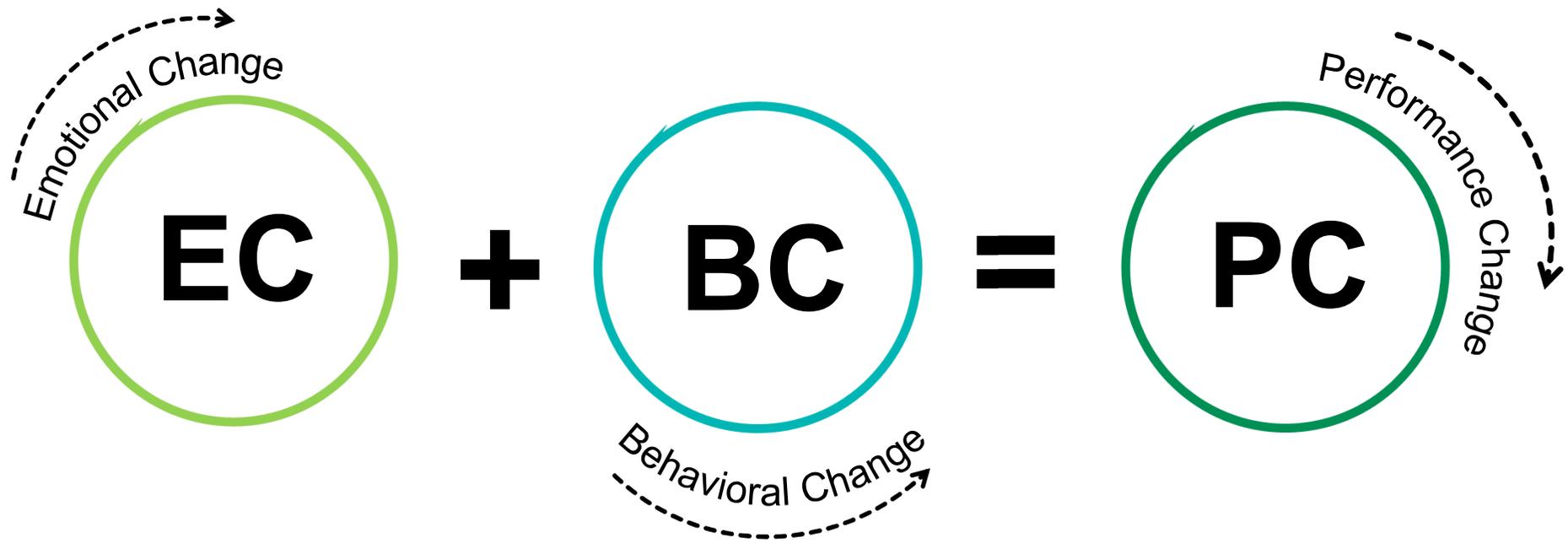


Qualities for Success

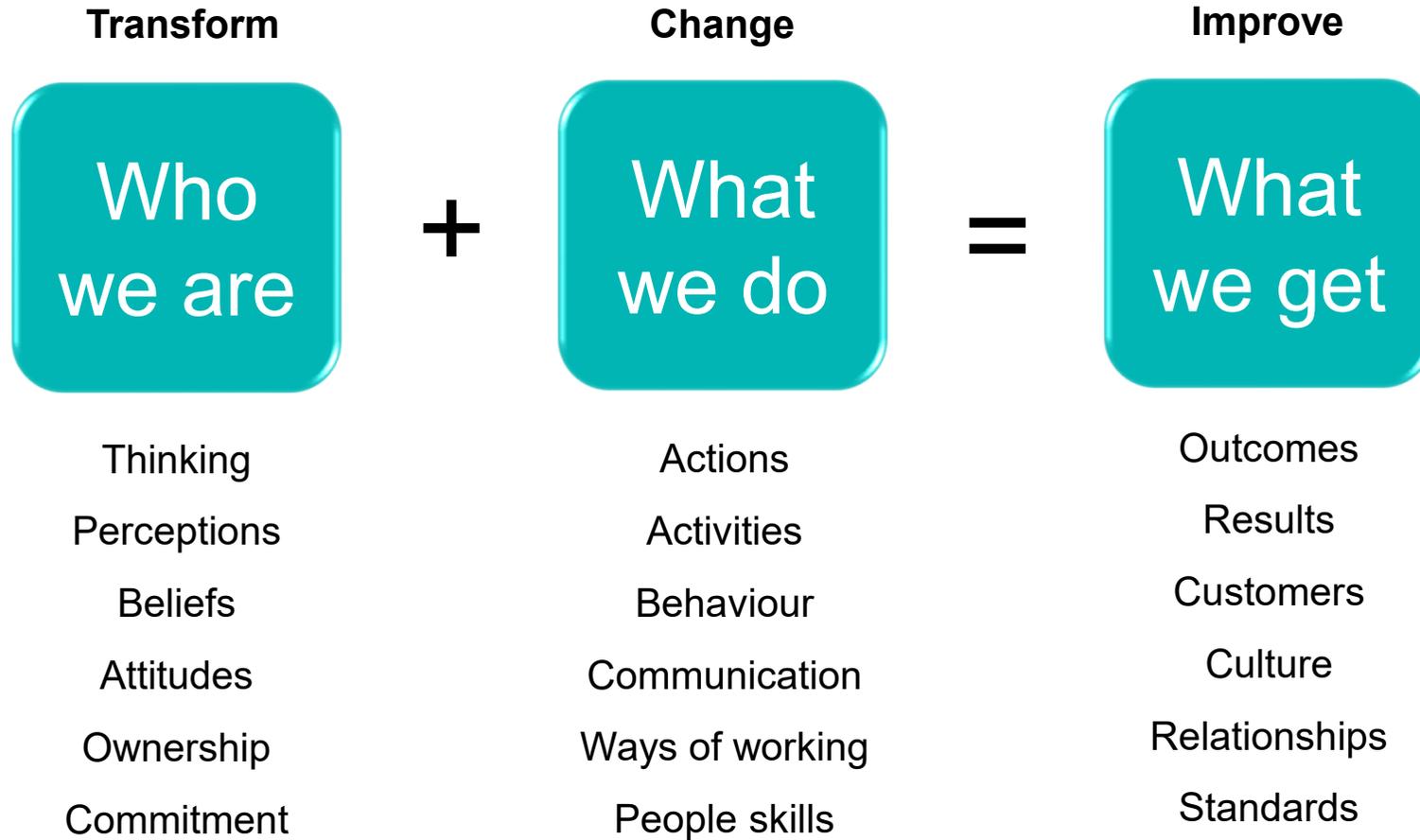
Triangle of Success?



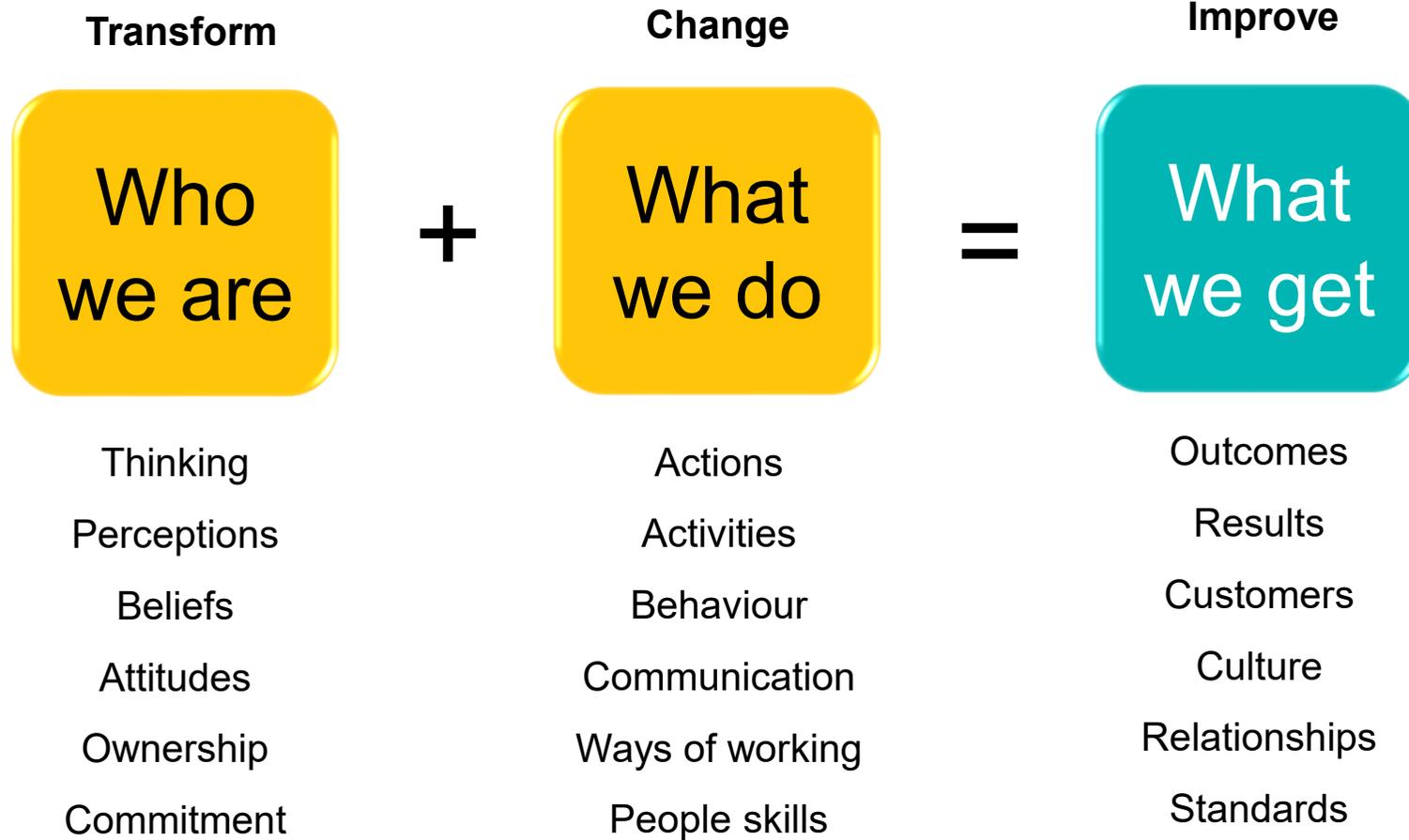
Dale Carnegie Training Philosophy



What needs to be different?



What needs to be different?





Responsibility

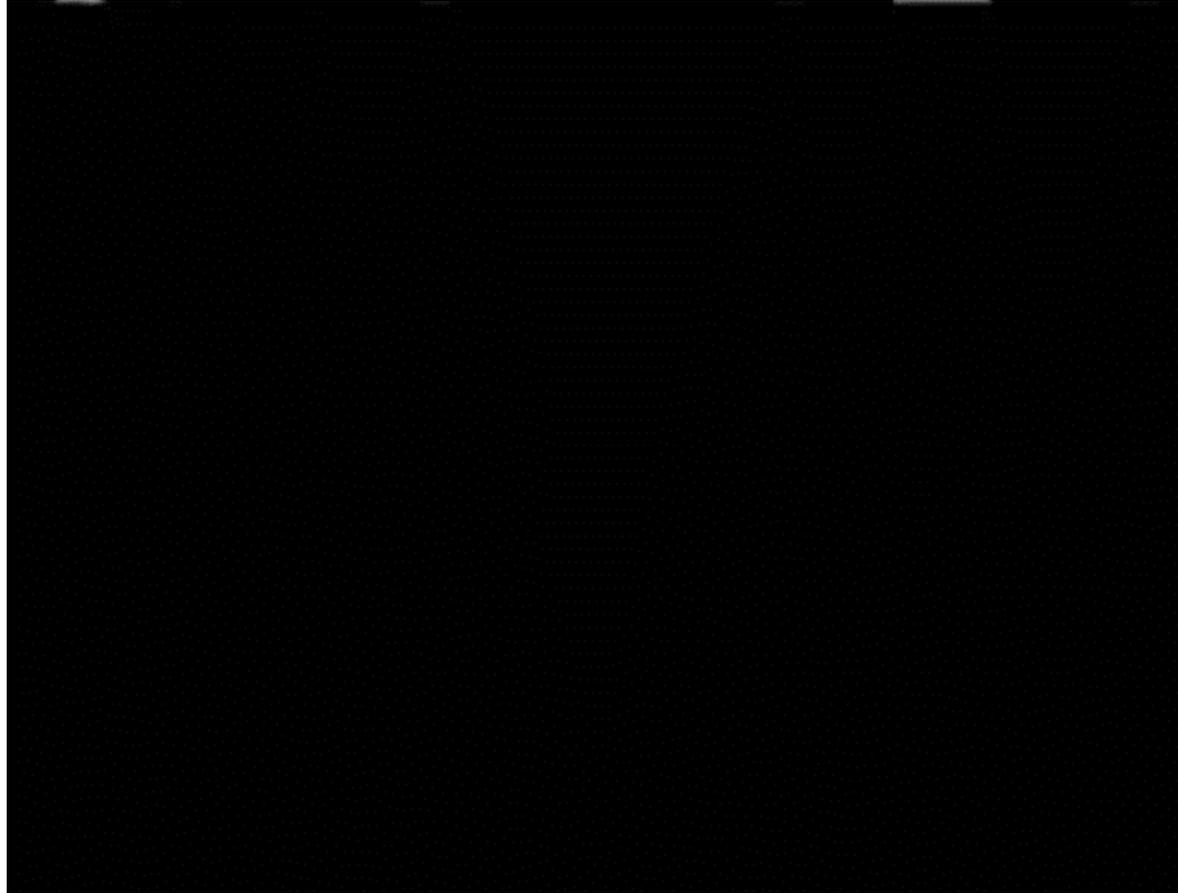
Personal Responsibility

Conditional Responsibilityif

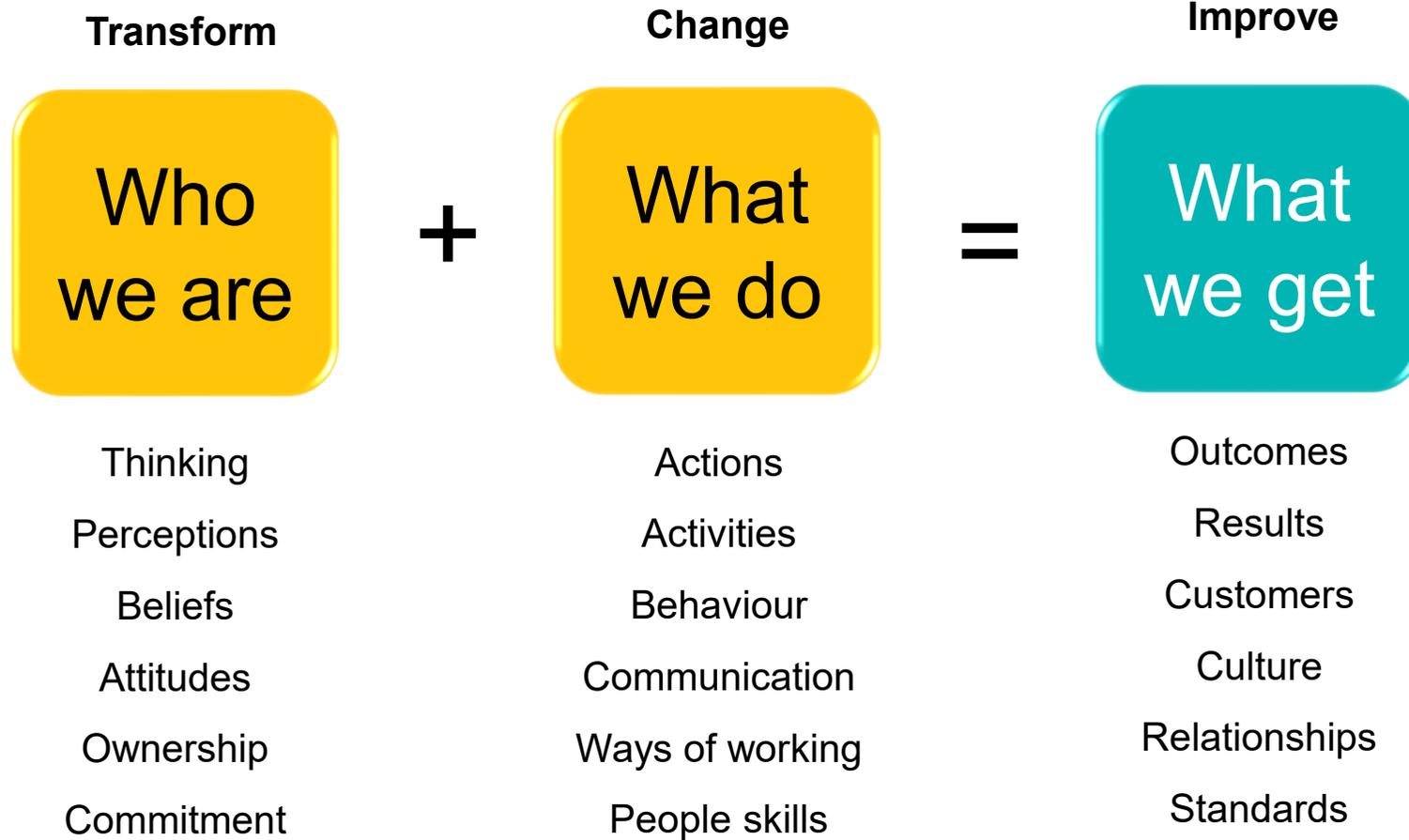
Blame



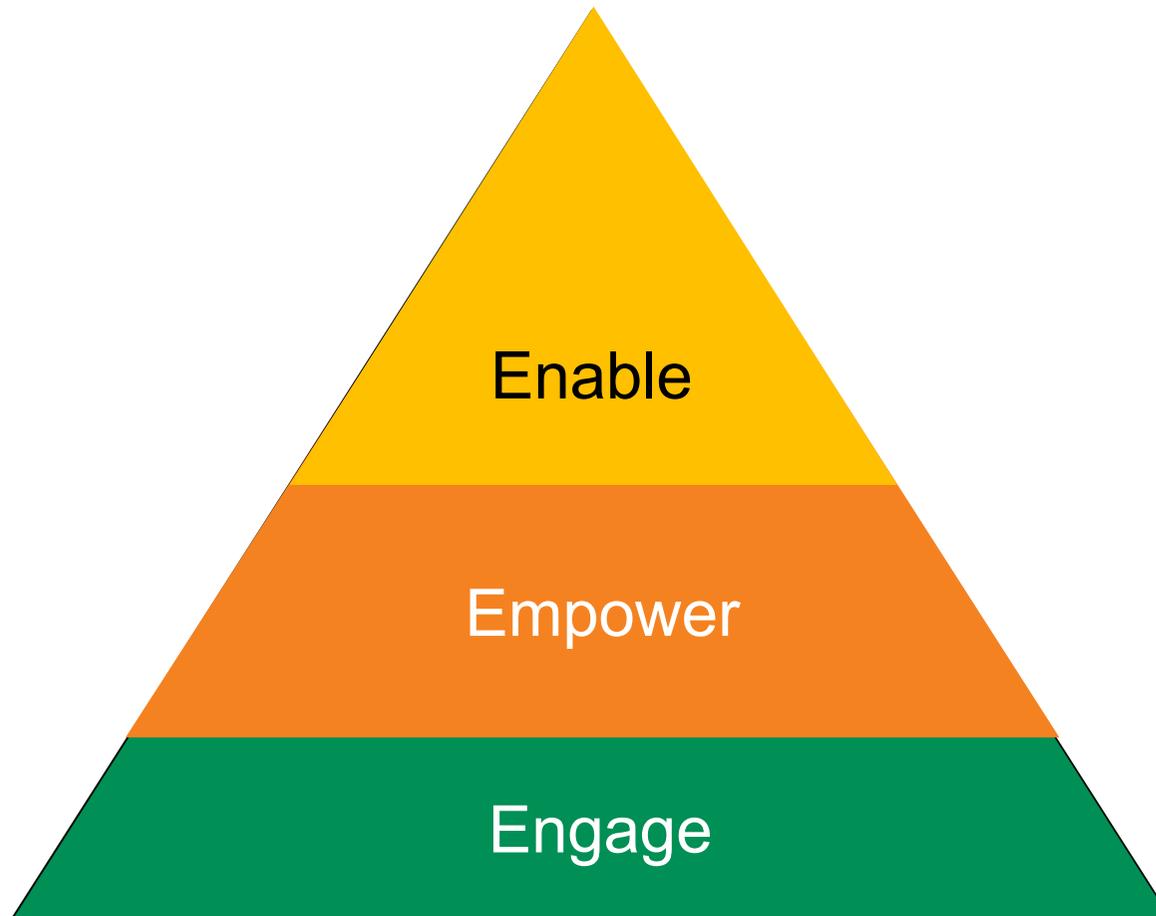
Personal Responsibility?



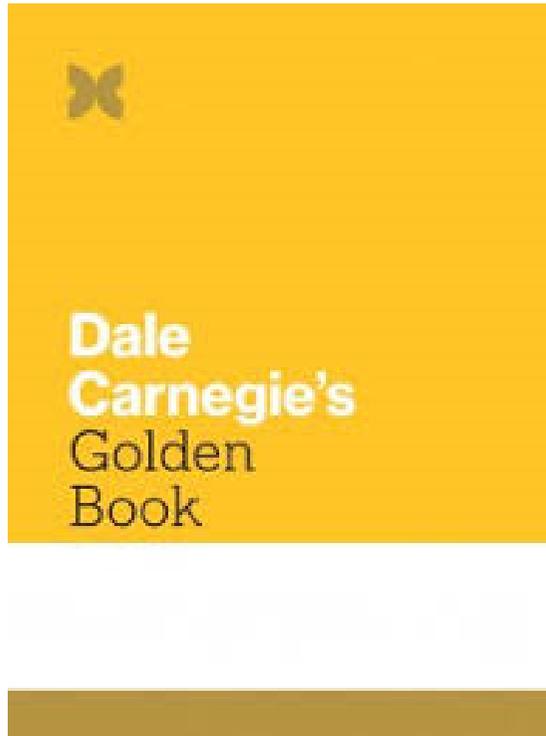
What needs to be different?



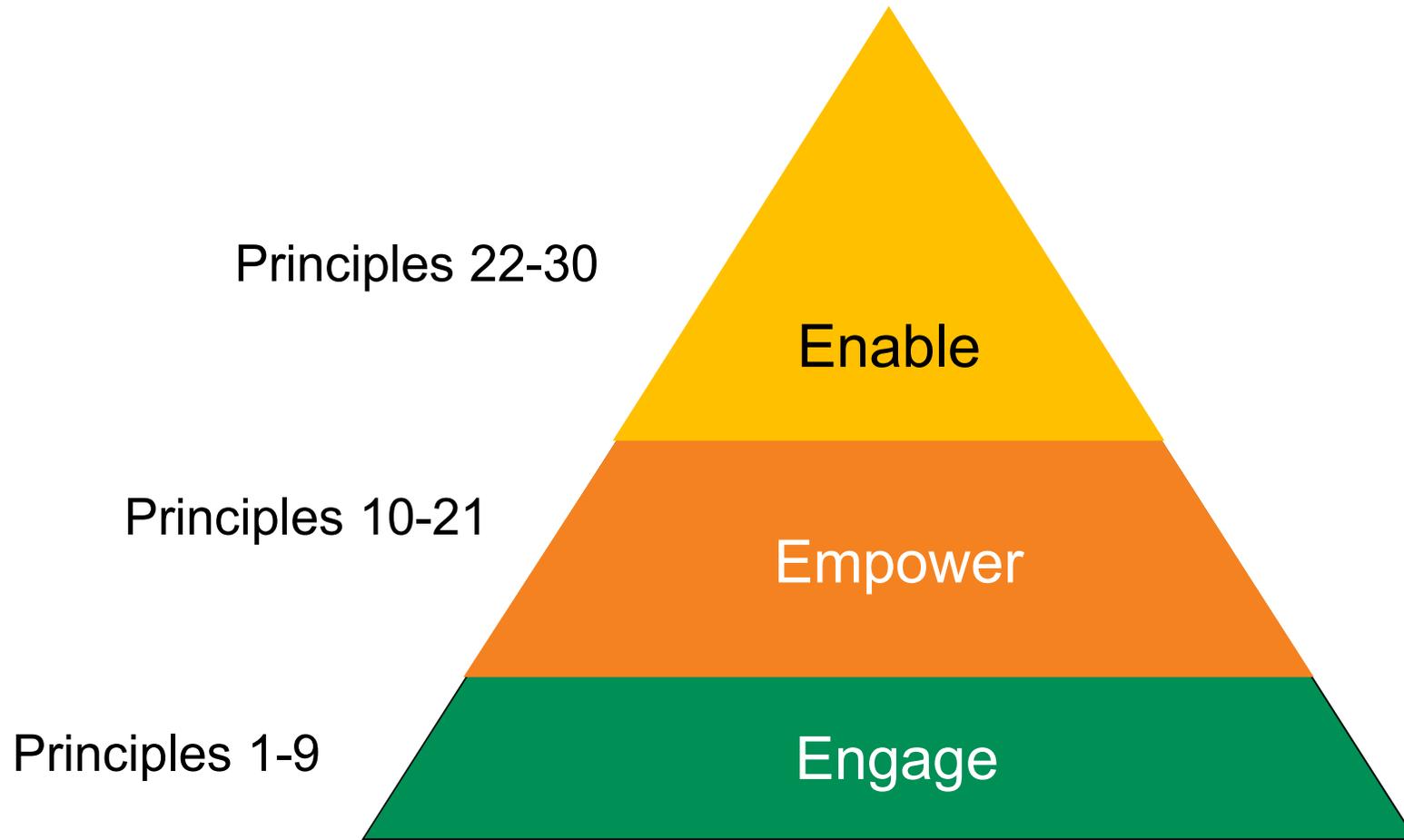
Engage. Empower. Enable



An Operations Manual for People



Operations Manual for People



Engage

Don't criticise, condemn or complain

Give honest and sincere appreciation

Arouse in the other person an eager want

Become genuinely interested in others

Smile

Remember and use people's names

Be a good listener

Talk in terms of the other person's interests

Make people feel important and do it sincerely

